

## Tamilia The Realtor's Checklist for Selling You Home

This checklist is designed to help you prepare your home for sale. Its goal is to capture the potential buyer's interest the moment they step out of their car and to keep that interest growing as they enter and tour your home.

### The Exterior of the House

Check Box

- Always remember the importance of curb appeal (minimize clutter).
- Add flowers by the front door
- Clean doors and screens
- Clean windows, frames and glass
- Clean trim, siding, rain gutters/downspouts, shutters
- Wash and clean roofs
- Inspect fences and gates
- Buy a new welcome mat
- Check light fixtures and outdoor lighting
- Powerwash home exterior
- Inspect air conditioning units
- Clean and polish (or replace) door hardware
- Check doorbell and/or knocker
- Inspect garage, carport, and decks
- Inspect and clean outdoor BBQ area
- Patch or reseal driveway if needed
- Remove oil stains from the driveway.
- Inspect septic tank for odors
- Remove and haul away any trash
- Remove pet droppings from the yard
- Inspect faucets to insure there are no leaks
- Inspect for insect problems
- If needed, replace house numbers and mailbox numbers

### The Landscape

- Replace any dead plants and shrubs
- If you have a wooden fence, add a fresh coat of paint
- If you have stepping stones that are broke, replace them
- Replace any damaged landscape accessories
- Remove anything that makes your yard perceived to be small
- Your yard should be mowed and neatly trimmed
- Water grass on a regular schedule, repair bare spots and keep lawn green
- Check for and replace any dead plants. Trim around walls and fences
- Trim anything that obstructs a view
- If there is a pool or sauna, make sure it is clean

**Garage/Carports/ Outdoor Sheds**

- Make sure the lighting in the garage is bright
- Clear away any spider webs and clean any dusty areas
- If needed, lubricate garage doors so they don't squeak
- Put away and organize all tools.
- Put away and organize any lawn equipment
- Inspect to make sure area is clean

**Air Conditioning & Heating**

- Inspect filters to see if they need to be changed.
- Inspect vents and clean if needed.
- Have a professional do a service inspection on AC & Heating

**The Interior of the House**

- Inspect windows, doors, light switches, ceiling fixtures and floors
- Have clean if needed, area rugs and carpets
- Have wood surfaces polished
- Walk each room and determine if a paint job is needed
- Make sure all lighting works and no bulbs need to be changed.
- Make sure all trash cans are emptied
- Inspect and repair walls for holes and scratches
- Inspect rooms and windows for insects that need to be cleared up
- Rooms with beds, make sure they are made up and pillows are fluff
- Remove anything that disturbs the flow of the room
- Invest in new bedding for bedrooms
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- Invest in new lamps, if needed
- If there's a fireplace, make sure it is clean

**Kitchen**

- Organize cabinet space and kitchen accessories
- Make all appliances are clean
- Put all dishes away and keep sink clean
- Organize and clean areas under sink
- Clear up any odors from garbage disposal, dishwasher and refrigerator
- Inspect all kitchen switches/outlets to insure they are operational
- Setup you dining room table as if you were having a special guest over

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**Bathrooms**

- Clean and shine all mirrors
- Remove any soap residue, lime deposits and toilet rings
- Make sure toilets flush properly
- Invest in new towels to display in bathroom
- Inspect shower door for proper operation with no squeaks
- Invest in new shower curtains
- Make sure waste baskets are empty
- Clean all tile grout and repair any broken tiles
- Organize countertops and clear all non-essential items

**Closets**

- Make sure closets are cleaned and organized
- If closets have sliding doors, lubricate if necessary
- Adjust and repair door, door hinges if needed

**Laundry Room**

- Inspect lint traps to make sure they are clean
- Make sure there are no odors coming from the washer or dryer
- Clean under, beside and behind washer and dryer

**Tamilia The Realtor Additional Tips**

- Provide your Realtor or potential customer a list of improvements/upgrades
- Make available a list of existing warranties and maintenance schedules
- Spray a refreshing scent throughout the house
- Have pets in a secure space outdoors